



**MINISTRY OF HEALTH OF MONGOLIA**

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Date 05 January 2024  
Ref. 2/02

TO: POTENTIAL BIDDERS

REFERENCE: Request for Quotations of Goods no. G14  
Procurement of: Delivery and Installation of Computer Tomography scanners – 3 sets and the Related Services  
Mongolia Covid-19 Emergency Response and Health System Preparedness Project

Dear Sir / Madam,

We have received a request for clarification from a potential bidder under the above-referenced procurement. The response to the request for clarification is as follows:

#	Questions	Clarifications
1	Can we understand that all products (3 sets of 64 slices Computed Tomography systems and its accessories) imported and supplied in the frame of this project (G14, Mongolia Covid-19 Emergency Response and Health System Preparedness Project) will be exempt from Mongolian Custom's tax, VAT tax (to be paid during goods custom's clearance) and internal (in Mongolia) VAT tax to be provided to Purchaser when handing off the goods? What taxes are included in the bidding price of quotations?	<p><i>For details, please refer to the following parts specified in the RFQ:</i></p> <p><b>1. Conditions of Contract Clause 10.1: Taxes and Duties</b></p> <p><i>For Goods manufactured outside the Purchaser's Country, the Supplier shall be entirely responsible for all taxes, stamp duties, license fees, and other such levies imposed outside the Purchaser's Country.</i></p> <p><b>2. Quoted Price: (b)</b></p> <p><i>(b) For Goods to be supplied from outside the Purchaser's Country:</i></p> <p><i>(i) the price of the Goods, quoted CIP named place of destination in the Purchaser's Country – Ulaanbaatar, Mongolia, except customs duties, customs VAT, and VAT imposed on payments from the Purchaser to the Supplier under this Contract.</i></p>

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		<p><b>3. Annex 3. Contract form</b></p> <p><i>... hereinafter called "the Contract Price". The Contract Price includes all the taxes, except as: <u>except customs duties, customs VAT, and VAT imposed on payments from the Purchaser to the Supplier under this Contract...</u></i></p>
2	<p>For the 6th position in "CT tech spec spreadsheet": Can we propose a CT system with physical gantry tilting of +30/-24 degrees? Please take in account that this Gantry tilting requirement is outdated due to the fact that no any End user is using the Gantry tilting in the CT examinations nowadays because after any CT examination of any body part it's possible to obtain any degree tilted images from the initial not tilted images' raw data. This gantry tilting function was in use when the CT systems had capacity of only 1-2 slices per rotation and this function helped to save the time of examination by making direct tilted (angled) scans of the head/face and spinal intervertebral disc spaces. Because this gantry tilting function became obsolete some CT manufacturers even start to make CT systems with no Gantry tilting function at all.</p>	<p>Deviations in the gantry tilting would be acceptable, and manufacturer specifications would be respected if image quality and reconstruction is not adversely affected.</p>
3	<p>For the 21st position in "CT tech spec spreadsheet": Is the lowest patient bed position could be 530 mm? It's only 4.5 cm insignificant difference from the requested range indicated as 330-485 mm, and this small height difference will not impact the quality of the delivered to the patients CT examination and will not have any impact on the image quality.</p>	<p>Deviations in the patient bed position would be acceptable, and manufacturer specifications would be respected if image quality and reconstruction are not adversely affected.</p>
4	<p>For the 91st position in "CT tech spec spreadsheet": The injector syringe volume is requested as approximately 200 ml, can we propose an injector with 190 ml syringe volume? Please take in account that each syringe in the Contrast media injector should be used only once per each patient (it means that the once loaded to the syringe contrast media can not be used in more than one patient) and in average one CT examination with Contrast media injection requires only 70-120 ml of contrast media, and more we inject the CT contrast media (any product of any manufacturer) more side effects will have the patient.</p>	<p>It says approximately, therefore 190ml is acceptable.</p>
5	<p>In accordance with row 15 of technical specifications table, the stipulated requirement for tube current is a minimum of 10 mA and maximum of 400mA. The Computer Tomography scan that we are offering surpasses these specified limits, with a tube</p>	<p>It says: Tube Current: 10 - 400 mA, at least, therefore 13-625 mA is acceptable.</p>

	<p>current range 13-625 mA. This deviation from the specified range not only meets but exceeds the minimum and maximum limits outlined in the specifications.</p> <p>Question: Is it acceptable? Could it be deemed advantageous?</p>	
6	<p>In row 31 of technical specifications table, it is explicitly outlined that the maintenance code and setup code shall be provided to the hospital. Notably, reputable worldwide manufacturers of advanced and high-cost equipment follow the practice of regularly changing the passcode, typically on a monthly basis. The supplier is fully available to provide such passcode to the hospital.</p> <p>However, the question arises regarding the responsibilities for any issues or risks associated with the equipment, especially pertaining to modifications in setting resulting misapplication or access to maintenance settings by individuals -- physicians or technical staff -- who may not have undergone the requisite training provided manufacturer.</p> <p>Question: Whether the hospital will take full responsibility for such occurrences or all risks associated with the equipment?</p>	<b>NO</b>
7	<p>Dornod aimag Regional Diagnostic and Treatment center: 2 room, which are now used for another purposes, shall be used to CT scanner and its operator room. These 2 rooms locate on first floor of this building.</p> <p>Operator room: width 3.35m * 5.92m, height 3.24m, door to corridor 1.2*2m, with one window 2*2m</p> <p>CT room: width 3.35m * 5.92m, height 3.24m, door to corridor 1.2*2m, with one window 2*2m</p> <p>We encountered challenges during the installation of a 64-slice Computer Tomography scan at the Hospital of Darkhan province, which featured a room size of 3.55m*6.40m. Drawing from our past experiences, we anticipate encountering similar issues with the room you have proposed for installation.</p> <ul style="list-style-type: none"> <li>- The room's width may pose difficulties during the equipment insertion, potentially leading to contact with the walls when the equipment is placed and rotated.</li> <li>- The limited space may hinder post-installation testing and configuration, affecting the working environment for our engineers.</li> </ul>	<b>NO</b>

	<p>- The small room may present challenges in maneuvering patients, particularly those with wheelchairs, during examinations.</p> <p>Question: is it feasible to substitute the proposed room with a more suitable or larger space upon the successful awarding of bidding and commencement of the contract implementation?</p>	
8	<p>Our company, XYZ LLC would like to take part in the quotations with the reference number G14 named as "Delivery and Installation of Computer Tomography scanners – 3 sets and the Related Services". It is stated in the Clause "Minimum qualification criteria" (a) Specific Experience of the documents of the quotations: "The Bidder shall demonstrate that it has successfully installed and put into operation at least 3 similar medical equipment during the past 5 years (2019-2023) cumulatively amounting to at least 80% of the budget. Similar medical equipment means Computer tomography scanners and/or Angiography machines and/or MRI scanners, of which at least 1 medical equipment must be Computed Tomography scanner."</p> <p>As it is stated in THE WORLD BANK Procurement Regulations for IPF Borrowers when the procurement is organized, the criteria for the same type of equipment is not required (page #107 of the aforementioned regulations). Also, in the documents of the quotations it was stated that "the bidder should have experiences in installing and putting into operation at least 3 similar medical equipment". Subsequently, would you please make clear for us what regulations and procurement procedures have you used for this statement. It is seemed to us that this statement restricts the competition among the bidders and gives an advantage to one party only.</p> <p>Therefore, in order to expand the involvement of bidders and support fair and open competition, please take it into your considerations to change the experiences of supplying the same type of equipment in accordance with the appropriate regulations and procurement</p>	<p>The invitation for the Request for Quotations specifies: Bidding will be conducted through international competitive procurement using a Request for Quotation as specified in the World Bank's "Procurement Regulations for IPF Borrowers" November 2020 edition ("Procurement Regulations"), and is open to all eligible Bidders as defined in the Procurement Regulations.</p> <p>Clause 5.3 of Annex XII of the said Regulations specifies: The evaluation of the quotations and contract award shall be carried out according to the criteria specified in the RFQ.</p> <p>These criteria including the minimum qualification criteria have been specified in the Request for Quotation Document no. G14 after close consultation with and endorsement of the World Bank.</p> <p>The Specific Experience criteria lists only objective and measurable factors for experience, satisfactory past performance, successful completion of similar contracts over the given period.</p> <p>Therefore, this criterion shall not be changed.</p>
9	<p>XYZ LLC is participating in your upcoming bid No. G14 named "Delivery and Installation of Computer Tomography scanners – 3 sets and the Related Services" announced on December 12, 2023. We would like to make clear whether obtaining a Bid Guarantee is</p>	<p>Bid Security / Guarantee is not necessary as per the invitation for the Request for Quotations.</p>

	necessary, as it was not explicitly mentioned in the document.	
10	Can the bidders apply when the supplier has few deviations to tech spec.?	Any material deviations in a quotation shall be the reason of rejecting the quotation. Bidder is required to demonstrate to the Purchaser's satisfaction, that the deviation ensures <b>AT LEAST</b> substantial equivalence or are superior to the <b>Technical Specifications specified in the RFQ.</b>
11	Can a manufacturer authorize two companies to bid simultaneously?	A manufacturer can authorize two companies to bid simultaneously.

Sincerely,



S. TUGSDELGER  
ACTING STATE SECRETARY